

Montgomery Consulting

Fundraising Consulting
for Non-Profit Organizations

Community and Economic
Development Consulting



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Michael Montgomery is a principal in Montgomery Consulting of Huntington Woods, Michigan. The firm specializes in fundraising strategy and coaching with an ancillary practice in community and economic development. He teaches at the University of Michigan-Dearborn and is the author of the annual *Michigan Fundraising Climate Survey* series (2012 to-date).

As a consultant, he has worked on more than \$1 billion in campaign and project activity, including on some of this region's most challenging and complex efforts. He currently teaches undergrad human services and public health students at the University of Michigan-Dearborn and previously taught MPA students at Eastern Michigan and Oakland universities and MBA students at Lawrence Technological University.

His research and comments on fundraising have appeared in media outlets, including: *Chronicle of Philanthropy*, *NPR*, *Forbes*, *FastCompany*, *Chicago Tribune*, *USA Today*, *Washington Post*, *The Independent (UK)*, *Detroit Free Press*, *Detroit News*, *dBusiness*, *Crain's Grand Rapids Business*, and *Crain's Detroit Business*.

At the start of his career, he was a U.S. diplomat specializing in economic and commercial affairs with assignments to Washington DC and Bogota, Colombia as well as temporary duty in Tokyo, Japan.

He is a former member of the Cranbrook Schools Board of Governors and of the Michigan Economic Developers Association's Board of Directors.

He holds an M.A. from the University of Michigan and an A.B. from Columbia University, both in Political Science.